Policies & Objectives

- Prepare a capital improvement plan for all existing RDA project areas.
- Prepare and update the existing economic development plan for Sandy City.
- Prepare and implement the existing business expansion and retention program.
- Assist the League of Cities and Towns in the re-drafting of new RDA legislation.
- Review undeveloped areas of the City and determine their potential for development, the type of development, and if required, determine their potential as an EDA or RDA project area.

Five-year Accomplishments

The Economic Development Office recognizes its role as a facilitator to attract to new business and job opportunities to Sandy City. The projects listed below are the result of a coordinated effort by the staff of various City departments and officials.

- Office Buildings: The One Sandy Center, South Corporate Center (Phase I), Jordan Commons, and Workers Comp (phase II).
- Businesses: Cadence Design Systems and CSFB Direct.
- Retail Projects: Costco, Best Buy, Home Depot, and Tai Pan Trading Company.
- South Towne Exposition Center.
- Host City for the USA Junior Volleyball Championship.
- Participation at national trade shows representing Sandy City.

Performance Measures & Analysis

Citizen's Survey (Fiscal Year)	2002	2003	2004	2005
Development of the central business dis	trict			
Very satisfied	55%	56%	58%	
Somewhat satisfied	36%	34%	34%	
Somewhat dissatisfied	6%	5%	5%	
Very dissatisfied	2%	4%	3%	

Significant Budget Issues

- 1 Southtowne Mall Contract started in FY 1998 for ten years at \$230,000 per year.
- **Boyer** Contract continues through 2015, the annual payment for FY 2006 is \$48,000.
- 3 Sewer District Contract due as of March 31, 2005 \$423,478.
- 4 1999 Park Bond Debt service payments will continue until FY 2020 at about \$820,000.
- 5 1996 Road Bond Debt service payments will continue until FY 2007 at about \$420,000
- **2002 Golf Course Bond** Includes a \$150,000 debt service payment.
- 7 2000 Road Bond Debt service payments will continue until FY 2010 at about \$835,000.
- 8 South Towne RDA Tax increment percent (haircut) FY 2006-2007 = 70%, and FY 2008-2012 = 60%.
- 9 Civic Center South RDA Tax increment percent (haircut) FY 2006-09 = 75%, FY 2010-14 70%, and FY 2015-19 = 60%.
- 10 Civic Center North RDA Tax increment percent (haircut) FY 2006-2007 = 80%, FY 2008-2012 = 75%, FY 2013-2017 = 70%, and FY 2018-2022 = 60%.
- III South Towne Ridge EDA Tax increment started in FY 2005 and ending in FY 2019.
- **Staffing Changes** Both part-time receptionist positions will be converted to secretary positions. One of the secretary positions will then be changed from part-time to full-time status.
- 13 1993 Auto Mall SID Debt service payments will continue until FY 2013 at about \$261,000.
- **14 Storm Water Reimbursement -** Total reimbursement is \$579,353. Total due the General Fund is \$268,614 and the Storm Water Fund is \$310,739.

Budget Information

Department 180	2002 Actual	2003 Actual	2004 Actual	F	2005 Estimated	Δ	2006 Approved
Financing Sources:							PP-0.00
31113 Property Taxes - Increment	\$ 1,257,491	\$ 1,141,329	\$ 1,174,149	\$	1,221,782	\$	1,680,000
31611 Interest Income	16,339	5,719	4,984		29,444		-
318 Charges for Sales & Services	-	-	1,750		3,463		-
Total Financing Sources	\$ 1,273,830	\$ 1,147,048	\$ 1,180,883	\$	1,254,689	\$	1,680,000
Financing Uses:							
4100 Administration	\$ 273,852	\$ 315,967	\$ 143,708	\$	180,010	\$	192,701
4176 Project Area Infrastructure:							
Southtowne Mall Contract	230,000	230,000	230,000		230,000		230,000
State Street Property Purchase	-	260,257	-		_		-
Street Lighting	-	-	215,497		-		-
Capital Projects	37,020	-	-		-		2,016,415
441310 Transfer to Debt Service:							
Tax Increment Bonds (1994)	444,870	943,969	-		-		-
Road Bonds (2000)	226,298	-	-		130,817		-
Total Financing Uses	\$ 1,212,040	\$ 1,750,193	\$ 589,205	\$	540,827	\$	2,439,116
Excess (Deficiency) of Financing							
Sources over Financing Uses	61,790	(603,145)	591,678		713,862		(759,116)
Fund Balance (Deficit) - Beginning	1,375,274	1,437,064	833,919		1,425,597		2,139,459
Fund Balance (Deficit) - Ending	\$ 1,437,064	\$ 833,919	\$ 1,425,597	\$	2,139,459	\$	1,380,343

Fund 2102 - RDA South Towne Haircut

Department 180	2002 Actual	2003 Actual	2004 Actual	E	2005 Estimated	A	2006 Approved	
Financing Sources:								
31113 Property Taxes - Haircut	\$ 419,164	\$ 489,141	\$ 503,207	\$	523,621	\$	720,000	8
311131 Jordan School District Payment	(228,898)	(273,297)	(276,730)		(300,239)		(412,840)	
Total Financing Sources	\$ 190,266	\$ 215,844	\$ 226,477	\$	223,382	\$	307,160	
Financing Uses:								
441310 Transfer to Debt Service:								
Park Projects Bonds (1999)	\$ 671,883	\$ -	\$ -	\$	-	\$	776,125	4
Road Bonds (2000)	387,809	-	-		224,183		-	7
Total Financing Uses	\$ 1,059,692	\$ -	\$ -	\$	224,183	\$	776,125	
Excess (Deficiency) of Financing								
Sources over Financing Uses	(869,426)	215,844	226,477		(801)		(468,965)	
Fund Balance (Deficit) - Beginning	(483,472)	(1,352,898)	(1,137,054)		(910,577)		(911,378)	
Fund Balance (Deficit) - Ending	\$ (1,352,898)	\$ (1,137,054)	\$ (910,577)	\$	(911,378)	\$	(1,380,343)	

Fund 2111 - RDA Civic Center South Increment

Domonton and 101	2002	2003	2004		2005		2006	
Department 181	Actual	Actual	Actual	F	Estimated	A	Approved	
Financing Sources:								
31113 Property Taxes - Increment	\$ 1,046,218	\$ 1,050,608	\$ 1,063,166	\$	1,008,853	\$	1,275,000	1
31611 Interest Income	32,394	33,522	17,204		24,630		-	
Total Financing Sources	\$ 1,078,612	\$ 1,084,130	\$ 1,080,370	\$	1,033,483	\$	1,275,000	
Financing Uses:								
4100 Administration	\$ 73,242	\$ 102,877	\$ 190,321	\$	227,605	\$	259,241	
41383 Sewer District Payment	48,562	48,626	45,494		44,852		50,000	3
4176 Project Area Infrastructure								
Auto Mall SID Payment	250,879	-	232,457		261,677		259,009	1
Capital Projects	-	-	-		-		737,450	
44131 Transfer to Debt Service								
Road Bonds (1996)	182,903	182,424	178,558		185,797		185,542	5
Road Bonds (2000)	-	-	-		-		24,107	7
Total Financing Uses	\$ 555,586	\$ 333,927	\$ 646,830	\$	719,931	\$	1,515,349	
Excess (Deficiency) of Financing								
Sources over Financing Uses	523,026	750,203	433,540		313,552		(240,349)	
Fund Balance (Deficit) - Beginning	633,267	1,156,293	1,906,496		2,340,036		2,653,588	
Fund Balance (Deficit) - Ending	\$ 1,156,293	\$ 1,906,496	\$ 2,340,036	\$	2,653,588	\$	2,413,239	

Fund 2112 - RDA Civic Center South Haircut

Department 181	2002 Actual	2003 Actual	2004 Actual]	2005 Estimated	A	2006 Approved
Financing Sources:							
31113 Property Taxes - Haircut	\$ 261,555	\$ 262,652	\$ 265,791	\$	336,284	\$	425,000
311131 Jordan School District Payment	(143,721)	(144,555)	(148,308)		(192,822)		(243,690)
Total Financing Sources	\$ 117,834	\$ 118,097	\$ 117,483	\$	143,462	\$	181,310
Financing Uses:							
4176 Project Area Infrastructure							
Lone Peak Park Land Purchase	\$ -	\$ 325,165	\$ -	\$	-	\$	-
9400 South 1300 East Park	-	-	-		810,540		43,602
44131 Transfer to Debt Service							
Park Projects Bonds (1999)	-	777,000	814,387		-		-
Golf Course Bonds (2002)	-	84,187	150,000		150,000		150,000
Total Financing Uses	\$ -	\$ 1,186,352	\$ 964,387	\$	960,540	\$	193,602
Excess (Deficiency) of Financing							
Sources over Financing Uses	117,834	(1,068,255)	(846,904)		(817,078)		(12,292)
Fund Balance (Deficit) - Beginning	213,456	331,290	(736,965)		(1,583,869)		(2,400,947)
Fund Balance (Deficit) - Ending	\$ 331,290	\$ (736,965)	\$ (1,583,869)	\$	(2,400,947)	\$	(2,413,239)

Budget Information

Fund 2121 - RDA Civic Center North Increment

Department 182	2002 Actual	2003 Actual	2004 Actual	F	2005 Estimated	A	2006 Approved	
Financing Sources:								
31113 Property Taxes - Increment	\$ 1,111,713	\$ 875,343	\$ 840,404	\$	859,988	\$	1,440,000	10
31611 Interest Income	-	12,502	(568)		-		-	
Total Financing Sources	\$ 1,111,713	\$ 887,845	\$ 839,836	\$	859,988	\$	1,440,000	
Financing Uses:								
4100 Administration	\$ 37,479	\$ 48,428	\$ 144,993	\$	169,610	\$	192,686	
4176 Project Area Infrastructure								
Boyer Contract	46,942	48,103	45,845		47,308		48,000	2
Capital Projects	-	-	-		-		185,636	
44131 Transfer to Debt Service								
Road Bonds (1996)	232,262	231,260	226,479		235,537		235,215	5
Road Bonds (2000)	-	296,627	308,025		178,331		279,079	7
Total Financing Uses	\$ 316,683	\$ 624,418	\$ 725,342	\$	630,786	\$	940,616	
Excess (Deficiency) of Financing								
Sources over Financing Uses	795,030	263,427	114,494		229,202		499,384	
Fund Balance (Deficit) - Beginning	(232,234)	562,796	826,223		940,717		1,169,919	
Fund Balance (Deficit) - Ending	\$ 562,796	\$ 826,223	\$ 940,717	\$	1,169,919	\$	1,669,303	

Fund 2122 - RDA Civic Center North Haircut

Department 182	2002 ctual	2003 Actual	2004 Actual	1	2005 Estimated	A	2006 Approved
Financing Sources:							
31113 Property Taxes - Increment	\$ -	\$ 218,836	\$ 210,101	\$	214,997	\$	360,000
311131 Jordan School District Payment	-	(119,770)	(118,492)		(120,997)		(202,603)
Total Financing Sources	\$ -	\$ 99,066	\$ 91,609	\$	94,000	\$	157,397
Financing Uses:							
4176 Project Area Infrastructure							
River Oaks Golf Course	\$ -	\$ 250,000	\$ -	\$	-	\$	-
44131 Transfer to Debt Service							
Road Bonds (2000)	-	508,332	527,865		305,607		519,571
Total Financing Uses	\$ -	\$ 758,332	\$ 527,865	\$	305,607	\$	519,571
Excess (Deficiency) of Financing							
Sources over Financing Uses	-	(659,266)	(436,256)		(211,607)		(362,174)
Fund Balance (Deficit) - Beginning	-	-	(659,266)		(1,095,522)		(1,307,129)
Fund Balance (Deficit) - Ending	\$ -	\$ (659,266)	\$ (1,095,522)	\$	(1,307,129)	\$	(1,669,303)

Budget Information

Department 183	200 Act	-	2003 Actual	2004 Actual	E	2005 stimated	A	2006 pproved	
Financing Sources:									
31113 Property Taxes - Increment	\$	-	\$ -	\$ -	\$	447,828	\$	650,000	1
31611 Interest Income		-	-	31		4,035		-	
Total Financing Sources	\$	-	\$ -	\$ 31	\$	451,863	\$	650,000	
Financing Uses:									
4100 Administration	\$	-	\$ -	\$ -	\$	17,913	\$	26,000	
4176 Project Area Infrastructure									
Southtowne Ridge SID Payment		-	-	-		260,349		416,572	
Housing		-	50,000	-		39,566		130,000	
4183 Interest Expense		-	758	736		-		-	
4411 Transfer to General Fund		-	-	-		40,000		40,000	14
441281 Transfer to Storm Water Fund		-	-	-		40,000		40,000	14
Total Financing Uses	\$	-	\$ 50,758	\$ 736	\$	397,828	\$	652,572	
Excess (Deficiency) of Financing									
Sources over Financing Uses		-	(50,758)	(705)		54,035		(2,572)	
Fund Balance (Deficit) - Beginning		-	-	(50,758)		(51,463)		2,572	
Fund Balance (Deficit) - Ending	\$	-	\$ (50,758)	\$ (51,463)	\$	2,572	\$	-	

Staffing Information		Bi-week	ly S	alary	Full-time Equivalent						
Starring Information	N	Minimum		Iaximum	FY 2004	FY 2005	FY 2006				
Appointed:											
Economic Dev. / RDA Director	\$	2,788.80	\$	4,183.20	1.00	1.00	1.00				
Full-time:											
Assistant Director	\$	2,191.20	\$	3,286.80	0.16	0.21	0.21				
Economic Dev. Assistant	\$	1,200.00	\$	1,800.00	1.00	1.00	1.00				
Secretary	\$	880.80	\$	1,321.20	0.00	0.00	1.00				
Part-time:											
Secretary	\$	11.01	\$	16.52	0.53	0.00	0.50				
Receptionist	\$	9.59	\$	14.39	0.63	1.00	0.00				
			To	tal FTEs	3.32	3.21	3.71				



South Towne Exposition Center